

REQUEST FOR PROPOSALS

for

Sports Uniforms and Consumables

Issued by

RFxPremier



Procurement Professionals Alliance Cooperative

SOLICITATION NUMBER 1A

RFP Contact. The following individual is the sole contact for this RFP:
Matt Limoges, Cooperative Portfolio Manager, RFxPremier
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*Note: This RFP previously closed. RFxPremier is reopening it according to the dates below.

Important Dates

RFP Re-Open Date: July 18, 2025

RFP Q&A Deadline: Questions will be answered on a rolling basis

RFP Final Close Date: October 1, 2025, 5pm Central Time (submit proposal via RFxPremier website form by date and time). Submissions will be evaluated as submitted on a rolling basis.

- I. **INTRODUCTION:** The purpose of this RFP is to establish a Master Agreement(s) with qualified respondents to provide competitive pricing for Sports Uniforms and Consumables. This RFP is being led by RFxPremier.
 - A. For questions about the content of this RFP, send your questions via email to the RFP Contact.
 - B. Prepare a proposal that addresses each question and section in this RFP evaluation criteria.
- II. **SCOPE OF WORK**

Vendors must provide Sports Uniforms and Consumables to participating end users, including, but not limited to, the following: Uniforms for all sports; Exercise Equipment; Free weights; Weight machines; Cardio Machines; Pads; Mats; and Helmets.

- III. **EVALUATION AND AWARD PROCESS:** Proposals not meeting requirements may be rejected.

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Stage 1: Mandatory Minimum Requirements Evaluation. Complete and responsive proposals will be reviewed for compliance with the following Mandatory Minimum Requirements:

Criteria	Evaluation	Result
I.A Vendors must have the ability to sell and ship Sports Uniforms and Consumables in all States and territories of the United States.	Pass/fail	
I.B Vendors must have been in the business of providing Sports Uniforms and Consumables for at least three (3) years.	Pass/fail	
I.C Vendors must provide four (4) customer references as a part of this RFX. RFxPremier may choose which, and how many, customer references to contact.	Pass/fail	
I.D Sports Uniforms and Consumables must be new and free from defects.	Pass/fail	
I.E Customization of Sports Uniforms and Consumables may be offered by Vendors, but it is not required.	Pass/fail	
I.F Vendors may offer installation of equipment and consumables as a line item in their product catalogs, but they are not required to.	Pass/fail	
I.G Vendors must submit their entire catalogs of offerings in response to this RFX.	Pass/fail	
Stage 2 Result:		

Stage 2: Technical Criteria Evaluation. Proposers must respond to the following technical criteria in a narrative format:

Criteria	Technical Points Possible	Offeror's Technical Points Earned	Criteria (Cont'd)	Technical Points possible	Offeror's Technical Points Earned
II.A.1 Contractor Experience - Provide evidence of your customers' satisfaction with your product or services. Include the following information: client retention rate during the past 3 years, customer surveys/references, and vendor performance ratings.	30		II.C.2 Scope of Work - Provide evidence of your ability to provide the Deliverables identified in the Scope of Work.	25	
II.A.2 Contractor Experience – Provide a brief history of your company.	10		II.C.3 Scope of Work - Describe your ability to fulfill Contractor Responsibilities and Tasks identified in the Scope of Work.	25	
II.A.3 Contractor Experience – Describe your company's growth during the past three years.	10		II.D.1 Customer Service - What are your quality assurance measures and how are they handled in your organization?	10	
II.A.4 Contractor Experience - Describe your company's experience performing the same or similar Scope of Work or providing the same or similar Deliverables to other public sector customers.	25		II.D.2 Customer Service - How do you assess customer satisfaction?	10	
II.B.1 Ordering – Describe your company's process for customers to order products off of the resulting contract. Please include all methods of ordering that will be available to customers on the resulting contract.	50		II.D.3 Customer Service - Describe your customer website capabilities.	10	
II.B.2 Ordering– Describe your company's process for fulfilling orders on the resulting contract. Please include information related to timing of order fulfillment and process in which the order will be fulfilled.	50		II.D.4 Customer Service - Describe your return policy.	10	
II.B.3 Ordering - Describe your ability to support a decentralized system of Orders submitted from	50		II.D.5 Customer Service - Describe your company's Dealer distribution methodology.	10	

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many end users in multiple states and locations					
II.C.1 Scope of Work - Describe your plan for meeting the Master Agreement Objectives and the Scope of Work	25				
Stage 3 Total:				350	

PROPOSED COSTS

Offeror's Cost must be inclusive of all fees and charges. **All costs proposed by Offeror must also be inclusive of the RFxPremier administrative fee.** Proposed costs incorporated into a Master Agreement resulting from this RFP represent not-to-exceed pricing and minimum discounts, where applicable.

Category	Offeror's minimum discount	Cost Points Possible	Offeror's Cost Points Earned
Uniforms		25	
Exercise equipment		20	
Free weights		20	
Weight Machines		25	
Cardio Machines		20	
Pads		25	
Mats		20	
Helmets		25	
All other		20	
	Total:	200	

Evaluation Summary

Stage	Total Points Possible	Offeror's Total Points Earned
Technical Criteria Evaluation	350	
Cost Evaluation	200	
Total:	550	

Award Selection and Evaluation Process

RFxPremier will then determine which proposals are most advantageous to potential Buyers. Methods used to make this determination may include, but are not limited to, one or more of the following: Identification of a natural break in total scores; Identification of a minimum scoring threshold above which Proposers are deemed to be adequately qualified; Consideration of the optimal number of Contractors required to successfully supply Deliverables to Buyers.